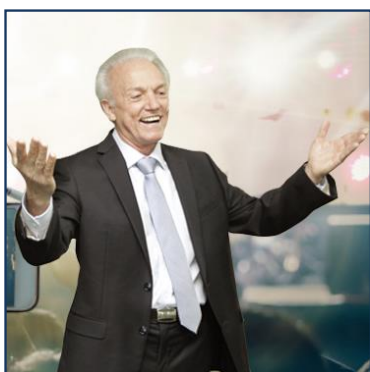




## LEOCLIDES MARCON



*Há 45 anos sou palestrante nas áreas da Oratória, Oratória Política, Motivação e Liderança. Já realizei mais de três mil cursos nas áreas da Oratória, da Motivação e da Mudança Pessoal, sendo mais de duzentos realizados in company para instituições públicas e empresas privadas em todo o Brasil.*

*Destaques do currículo:*

- Program On Negotiation, pela HARVARD/EUA.
- Difficult Conversations, pela HARVARD/EUA.
- Trainer em Programação Neurolinguística (PNL) pela NLP Comprehensive/EUA.
- Trainer em Programação Neurolinguística (PNL) pela NLP University/EUA.
- Trainer em Programação Neurolinguística (PNL) pela Advanced Neuro Dynamics/EUA.
- Master em Terapia da Linha do Tempo e Master em Hipnose pela Advanced Neuro Dynamics/EUA.
- Date With Destiny, com Anthony Robbins/EUA.
- Unleash The Power Within, com Anthony Robbins/EUA.
- Design Human Engineering, com Richard Bandler/EUA.
- Coach, pelo Integrated Coaching Institute;
- Public Speaking Mastery, pela Dale Carnegie Training/EUA.
- Lecionei Marketing e Planejamento na PUCRS por nove anos.
- Administrador pela UFRGS. Participei, também, de dezenas de outros cursos de especialização nas áreas da comunicação, didática, liderança, persuasão e relações humanas;
- É membro Credenciado da American Board of Hypnotherapy, diretor do CDP - Centro de Desenvolvimento Pessoal

### **Autor das seguintes obras:**

#### **Livros:**

Falar em Público  
Autoconfiança e Entusiasmo  
Despertando seu Poder Pessoal  
Quando a Oração Produz Milagres  
Manual da Felicidade



### CDs de Programação Mental:

Viva com Paixão

Programando seu Equilíbrio Emocional para o Vestibular e Outros Concursos

Estarei Sempre Contigo

As Sete Virtudes dos Vencedores

### DVDs:

Oratória Para Candidatos Políticos I e II

## CURSOS E PALESTRAS IN COMPANY

Veja algumas instituições em que LEOCLIDES MARCON já realizou cursos e palestras in company.







**CDP - CENTRO DE DESENVOLVIMENTO PESSOAL**

[www.leoclidemarcon.com.br](http://www.leoclidemarcon.com.br)

[cdp@leoclidemarcon.com.br](mailto:cdp@leoclidemarcon.com.br)

**51. 3311-2539 - 51. 33122699**

**Rua Ramiro Barcelos, 1215 / 201**

**90035-006 - Porto Alegre – RS**





# CERTIFICATE

ICL - Integrated Coaching Institute certifies that

*Leocides Marcon*

has successfully completed the International Coaching Certification Program,  
having demonstrated knowledge and proficiency satisfactory to the Examining Committee as a

## **CERTIFIED PERSONAL AND EXECUTIVE COACH**

and is hereby awarded the Certificate of Completion in Integrated Coaching,

with all rights and privileges belonging to that training.

72 - hour Program completed on January 28th, 2007

São Paulo - SP - Brazil

Rhandy Di Stéfano  
President



25140000035272

# American Board of Hypnotherapy

BE IT KNOWN THAT

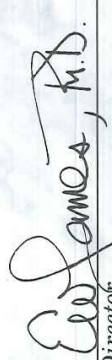
## Leocides Marcon

*having demonstrated knowledge and proficiency satisfactory  
to the Examining Committee and by authority of  
the Board of Directors is currently a*

### Certified Hypnotherapist

*in good standing and is entitled to all the privileges and rights  
accorded thereto. In testimony whereof the authorized officers  
have hereto subscribed their names and affixed the Seal of the Board.*



  
Director

  
President

Expires 12/1/2004

Certificate Number H12815



# TIME LINE THERAPY™ MASTER PRACTITIONER CERTIFICATION

Awarded to

**Leocides Marcon**

*Having successfully completed the Time Line Therapy™ Master Practitioner Training, and having exhibited  
the highest degree of skill and competency, this certification is hereby awarded.*

Presented by

THE TIME LINE THERAPY™ ASSOCIATION

*On this the 30<sup>th</sup> day of March. 2006*

Expires 3/31/2007



Member Number:

2962

*Tad James, Creator of Time Line Therapy Techniques*



25140000035272

 **Program on  
Negotiation**  
at Harvard Law School

**Leocledes Marcon**

*has completed the*

*Program on Negotiation for Senior Executives*

*November 14-16, 2011*

*Cambridge, Massachusetts*

*A university consortium dedicated  
to developing the theory & practice  
of negotiation and dispute resolution.*

HARVARD | MIT | TUFTS

Robert H. Mnookin  
Samuel Williston Professor of Law  
Chairman, Program on Negotiation at Harvard Law School



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# DYNAMIC LEARNING CENTER

Neuro-Linguistic Programming

CERTIFICATE OF COMPLETION

Hereby certifies that Leocledes Marcon

has completed the course entitled:

## NLP University 400A Basic Trainer's Skills Core Course

Conducted from August 8-19, 1994 at The University of California  
at Santa Cruz and covering the following skills:

- ESTABLISHING AND MAINTAINING RAPPORT WITH GROUPS
- SEMINAR SETUPS, ORGANIZATION AND CLOSINGS
- PRESENTATION AND IMPROVISATION
- EXERCISE DESIGN AND SUPERVISION
- CONDUCTING DEMONSTRATIONS
- CO-COACHING AND INTERVISION SKILLS



ROBERT B. DILTS

Trainers and Developers

TODD EPSTEIN



25140000035272

*Pontifícia Universidade Católica do Rio Grande do Sul*  
*Pró-Reitoria de Extensão Universitária*

**CERTIFICADO**

A LEOCLIDES MARCON

por haver ministrado - 20 - horas - aula no Curso de  
Extensão Universitária TÉCNICAS DE DICÇÃO E ORATÓRIA

realizado 14 A 18 DE DEZEMBRO DE 1987 , nesta Universidade,  
é conferido o presente **CERTIFICADO**

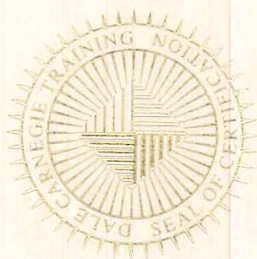
Dorto Alegre, 18 de DEZEMBRO de 19<sup>87</sup>.

  
Superintendente

  
Professor



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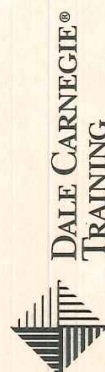


# *Certificate of Achievement*

*This certifies that*  
**Leocides Marcon**  
*has met the required standards for completion of the*

**Public Speaking Mastery – 09PSM3**  
*and is hereby awarded 1.4 Continuing Education Units*  
*by Dale Carnegie & Associates, Inc., on April 23, 2009*

*Accredited by the Accrediting Council  
for Continuing Education and Training, Inc.*



Chairman of the Board  
Chief Executive Officer



25140000035272

*American Board of Hypnotherapy*

THIS IS TO CERTIFY THAT

**Leocides Marcon**

*having met the requirements of this Association  
is currently a*

*Registered Hypnotherapist*

*in good standing and is entitled to all the privileges  
and rights accorded thereto.*

*Ed James, M.D.*  
Director

*R. J. General*  
President

Expires 11 / 1 / 03

Certificate Number H12815